G&W Electric 305 W. Crossroads Parkway Bolingbrook, IL 60440 Phone: 708-338-5010 Fax: 708-338-0755 John Madden johnmes@sbcglobal.net	Eaton Cooper  Justin Melroy  JustinWMelroy@Eaton.com	S&C Electric 6601 North Ridge Blvd. Chicago, IL 60626  Dnnis Bornancin Dennis.Bornancin@sandc.com
G & W has built us several switchgears. This would be similar but simpler. The dimentions would be the same so that we can use the spare that we have. They priced arresters seperately at \$440 each. The cost of 12 of these had to be added to their base cost. Can meet October delivery deadline.	Talked with Justin several times during the bid process. Cooper was not able to meet several of the requierments of the specification, the most notable of which is the short circuit requirement.	This bid was slightly higher, arresters included in base bid. Reviewed submitted basic drawings and some anomolies were identified. 20 week lead time.
Total Cost	Total Cost	Total Cost
\$97,940	No bid	\$103,625